

80% OF COLLEGE STUDENTS DO NOT PURSUE A CAREER IN WHAT THEY WENT TO SCHOOL FOR.

80% OF NEW BUSINESSES FAIL WITHIN TWO YEARS BECAUSE THEY WERE UNDER CAPITALIZED.

95% OF THE WORKING POPULATION DO NOT EARN \$40,000 OR MORE (\$800 per week).

THE SALES PROFESSION IS THE HIGHEST PAID IN THE WORLD.

95% OF THE WORKING POPULATION ARE COMPENSATED BY WHAT THE JOB IS WORTH, RATHER THAN WHAT THEY ARE WORTH.

THREE MAJOR FEARS THAT KEEP US FROM EXERCISING MORE EFFECTIVE CONTROL OF OUR LIVES, FEAR OF FAILING, FEAR OF DISAPPROVAL, FEAR OF CHANGE.

WE ALL BECOME WHAT WE THINK ABOUT MOST OF THE TIME.

THERE ARE NO LIMITATIONS TO THE MIND, EXCEPT THOSE WE ACKNOWLEDGE.

THE PRICE FOR EXPERIENCE IS FAILURE.

PETER'S PRINCIPLE, A PERSON IS PROMOTED TO THE NEXT LEVEL, AND BECOMES INCOMPETENT.

NEVER ALLOW ANYONE TO PROMOTE YOU, UNLESS YOU ARE A GOOD APPRENTICE FIRST.

NATURE'S LAW, YOUR REWARDS IN LIFE WILL ALWAYS BE IN DIRECT PROPORTION TO SERVICES RENDERED.

WE ALL HAVE WHAT WE NEED, THE QUESTION IS WHAT DO YOU WANT!

PEOPLE THAT EARN OVER \$40,000 PER YEAR DO NOT WORK 40 HOURS A WEEK.

ALL THINGS ARE DIFFICULT BEFORE THEY ARE EASY.

DESTINY IS NOT A MATTER OF CHANCE, IT IS A MATTER OF CHOICE.

MOST PEOPLE ARE PLAYING THE WORLD'S MOST UNREWARDING GAME, AND THAT'S FOLLOWING THE FOLLOWER.

PROGRESS ALWAYS INVOLVES RISK: YOU CAN'T STEAL SECOND BASE AND KEEP YOUR FOOT ON FIRST.

SELLING IS UNIQUE...IT IS THE ONLY FIELD WHERE ONE IS PAID TO BE REJECTED.

95% OF THE WORKING POPULATION NOT EARNING \$40,000++ DO NOT UNDERSTAND AND KNOW THE ABOVE QUOTES.

THE OTHER 5% ARE HIGH ACHIEVERS IN LIFE KNOW AND UNDERSTAND THE ABOVE.

WHEN YOU SAY YOU KNOW SOMETHING, YOU LIVE THAT WAY.