

PERSONALITY PROFILE

DIRECTIONS: In each of the following rows of four words across, place an X in front of the one word that most often applies to you. Continue through all forty lines. Be sure each number is marked. If you are not sure of which word "most applies"; ask your fiance, spouse or friend. Now transfer all your X's to the corresponding words on the next page and add up your totals.

1	Adventurous	Adaptable	Animated	Analytical
2	Persistent	Playful	Persuasive	Peaceful
3	Submissive	Self-sacrificing	Sociable	Strong-willed
4	Considerate	Controlled	Competitive	Convincing
5	Refreshing	Respectful	Reserved	Resourceful
6	Satisfied	Sensitive	Self-reliant	Spirited
7	Planner	Patient	Positive	Promoter
8	Sure	Spontaneous	Scheduled	Shy
9	Orderly	Obliging	Outspoken	Optimistic
10	Friendly	Faithful	Funny	Forceful
11	Daring	Delightful	Diplomatic	Detailed
12	Cheerful	Consistent	Cultured	Confident
13	Idealistic	Independent	Inoffensive	Inspiring
14	Demonstrative	Decisive	Dry Humor	Deep
15	Mediator	Musical	Mover	Mixes Easily
16	Thoughtful	Tenacious	Talker	Tolerant
17	Listener	Loyal	Leader	Lively
18	Contented	Chief	Chartmaker	Cute
19	Perfectionist	Pleasant	Productive	Popular
20	Bouncy	Bold	Behaved	Balanced
21	Blank	Bashful	Brassy	Bossy
22	Undisciplined	Unsympathetic	Unenthusiastic	Unforgiving
23	Reticent	Resentful	Resistant	Repetitious
24	Fussy	Fearful	Forgetful	Frank
25	Impatient	Insecure	Indecisive	Interrupts
26	Unpopular	Uninvolved	Unpredictable	Unaffectionate
27	Headstrong	Haphazard	Hard to Please	Hesitant

Personality Profile TEST

28	Plain	Pessimistic	Proud	Permissive
29	Angered Easily	Aimless	Argumentative	Alienated
30	Naive	Negative Attitude	Nervy	Nonchalant
31	Worrier	Withdrawn	Workaholic	Wants Credit
32	Too Sensitive	Tactless	Timid	Talkative
33	Doubtful	Disorganized	Domineering	Depressed
34	Inconsistent	Introvert	Intolerant	Indifferent
35	Messy	Moody	Mumbles	Manipulative
36	Slow	Stubborn	Show-off	Skeptical
37	Loner	Lord-over-others	Lazy	Loud
38	Sluggish	Suspicious	Short-tempered	Scatterbrained
39	Revengeful	Restless	Reluctant	Rash
40	Compromising	Critical	Crafty	Changeable

Personality Scoring Sheet

Strengths

	SANGUINE POPULAR	CHOLERIC POWERFUL	MELANCHOLY PERFECT	PHLEGMATIC PEACEFUL
1	Amimated	Adventurous	Analytical	Adaptable
2	Playful	Persuasive	Persistent	Peaceful
3	Sociable	Strong-willed	Self-sacrificing	Submissive
4	Convincing	Competitive	Considerate	Controlled
5	Refreshing	Resourceful	Respectful	Reserved
6	Spirited	Self-reliant	Sensitive	Satisfied
7	Promoter	Positive	Planner	Patient
8	Spontaneous	Sure	Scheduled	Shy
9	Optimistic	Outspoken	Orderly	Obliging
10	Funny	Forceful	Faithful	Friendly
11	Delightful	Daring	Detailed	Diplomatic
12	Cheerful	Confident	Cultured	Consistent

Personality Profile TEST

13	Inspiring	Independent	Idealistic	Inoffensive
14	Demonstrative	Decisive	Deep	Dry Humor
15	Mixes Easily	Mover	Musical	Mediator
16	Talker	Tenacious	Thoughtful	Tolerant
17	Lively	Leader	Loyal	Listener
18	Cute	Chief	Chartmaker	Contented
19	Popular	Productive	Perfectionist	Pleasant
20	Bouncy	Bold	Behaved	Balanced
	TOTALS	TOTALS	TOTALS	TOTALS

Weaknesses

	SANGUINE POPULAR	CHOLERIC POWERFUL	MELANCHOLY PERFECT	PHLEGMATIC PEACEFUL
21	Brassy	Bossy	Bashful	Blank
22	Undisciplined	Unsympathetic	Unforgiving	Unenthusiastic
23	Repetitious	Resistant	Resentful	Reticent
24	Forgetful	Frank	Fussy	Fearful
25	Interrupts	Impatient	Insecure	Indecisive
26	Unpredictable	Unaffectionate	Unpopular	Uninvolved
27	Haphazard	Headstrong	Hard-to-please	Hesitant
28	Permissive	Proud	Pessimistic	Plain
29	Angered-easily	Argumentative	Alienated	Aimless
30	Naive	Nervy	Negative Attitude	Nonchalant
31	Wants Credit	Workaholic	Withdrawn	Worrier
32	Talkative	Tactless	Too Sensitive	Timid
33	Disorganized	Domineering	Depressed	Doubtful
34	Inconsistent	Intolerant	Introvert	Indifferent
35	Messy	Manipulative	Moody	Mumbles
36	Show-off	Stubborn	Skeptical	Slow
37	Loud	Lord-over-others	Loner	Lazy
38	Scatterbrained	Short-tempered	Suspicious	Sluggish
39	Restless	Rash	Revengeful	Reluctant
40	Changeable	Crafty	Critical	Compromising
	TOTALS	TOTALS	TOTALS	TOTALS

COMBINED TOTALS:

PERSONALITY PROFILE RESULTS

Strengths / Weaknesses Results Page

Your Strengths

	SANGUINE-POPULAR	CHOLERIC-POWERFUL
EMOTIONS	Appealing Personality Talkative, Storyteller Life of the Party Lives in the Present Memory for Color Physically Holds On to Listener Emotional and Demonstrative Enthusiastic and Expressive Cheerful and Bubbling Over Curious Sincere at Heart Good On Stage Always a Child Wide-eyed and Innocent Changeable Disposition	Born Leader Dynamic and Active Compulsive Need of Change Must Correct Wrongs Strong-willed and Decisive Unemotional Not Easily Discouraged Independent and Self- Sufficient Exudes Confidence Can Run Anything
WORK	Volunteers for Jobs Thinks Up New Activities Looks Great on the Surface Creative and Colorful Has Energy and Enthusiasm Starts in a Flashy Way Inspires Others to Join Charms Others to Work	Goal Orientated Sees the Whole Picture Organizes Well Seeks Practical Solutions Moves Quickly to Action Delegates Work Insists on Production Makes the Goal Stimulates Activity Thrives on Opposition

Your Weaknesses

	SANGUINE-POPULAR	CHOLERIC-POWERFUL
EMOTIONS	<p>Compulsive Talker Exaggerates and Elaborates Dwells on Trivia Can't Remember Names Scares Others Off Never Grows Up Too Happy For Some Has Restless Energy Egotistical Seems Phony to Some Blusters and Complains Naive, Gets Taken In Has Loud Voice and Laugh Controlled by Circumstances</p>	<p>Bossy Impatient Quick-tempered Can't Relax Too Impetuous Enjoys Controversy and Arguments Won't Give Up when Losing Comes On to Strong Inflexible Is Not Complimentary Dislikes Tears and Emotions Is Unsympathetic</p>
WORK	<p>Would Rather Talk Forgets Obligation Doesn't Follow Through Confidence Fades Fast Undisciplined Priorities Out of Order Decides by Feelings Easily Distracted Wastes Time Talking Demands Loyalty in the Ranks</p>	<p>Little Tolerance for Mistakes Doesn't Analyze Details Bored by Trivia May Make Rash Decisions May be Rude or Tactless Manipulates People Demanding of Others End Justifies the Means Work May Become His God</p>
FRIENDS	<p>Hates to be Alone Needs to be Center Stage Wants to be Popular Looks for Credit Dominates Conversations Interrupts and Doesn't Listen Answers for Others Fickle and Forgetful Makes Excuses Repeats Stories</p>	<p>Tends to Use People Dominates Others Decides for Others Knows Everything Can Do Everything Better Is Too Independent Possessive of Friends and Mate Can't Say "I'm Sorry" May be Right, but Unpopular</p>

Personality Profile ANSWERS

FRIENDS	Makes Friends Easily Seems Exciting Loves People Envied by Others Thrives on Compliments Doesn't Hold Grudges Apologizes Quickly Prevents Dull Moments Likes Spontaneous Activities	Has Little Need for Friends Will Work for Group Activity Will Lead and Organize Is Usually Right Excels in Emergencies
	MELANCHOLY- PERFECT	PHLEGMATIC- PEACEFUL
EMOTIONS	Deep and Thoughtful Analytical Serious and Purposeful Genius Prone Talented and Creative Artistic or Musical Philosophical and Poetic Appreciative of Beauty Sensitive to Others Self-sacrificing Idealistic	Low-key Personality Easygoing and Relaxed Calm, Cool and Collected Patient, Well Balanced Consistent Life Quiet, but Witty Sympathetic and Kind Keeps Emotions Hidden Happily Reconciled to Life All-purpose Person
WORK	Schedule Orientated Perfectionist, High Standards Detail Conscious Persistent and Thorough Orderly and Organized Neat and Tidy Economical Sees the Problem Finds Creative Solutions Needs to Finish What He/She Starts Likes Charts, Graphs, Figures, Lists	Competent and Steady Peaceful and Agreeable Has Administrative Ability Mediates Problems Avoids Conflicts Good Under Pressure Finds the Easy Way
FRIENDS	Makes Friends Cautiously Content to Stay in Background Avoids Causing Attention Faithful and Devoted Will Listen to Complaints Can Solve Others Problems Deep Concern for Other People Moved to Tears with Compassion Seeks Ideal Mate	Easy to Get Along With Pleasant and Enjoyable Inoffensive Good Listener Dry Sense of Humor Enjoys Watching People Has Many Friends Has Compassion and Concern

Personality Profile ANSWERS

	MELANCHOLY- PERFECT	PHLEGMATIC- PEACEFUL
EMOTIONS	Remembers the Negatives Moody and Depressed Enjoys Being Hurt Self-centered Has False Humility Too Introspective Low Self Image Has Selective Hearing Persecution Complex Tends to Hypochondria Off in Another World Guilt Feelings	Unenthusiastic Fearful and Worried Indecisive Avoids Responsibility Quiet Will of Iron Selfish Too Shy and Reticent Too Compromising Self-righteous
WORK	Not People Orientated Depressed Over Imperfections Chooses Difficult Work Hesitant to Start Spends Too Much Time Planning Prefers Analysis to Work Self-depreciating Hard to Please Standards Often Too High Deep Need for Approval	Not Goal Orientated Lacks Self-Motivation Hard to Get Moving Projects Resents Being Pushed Lazy and Careless Discourages Others Would Rather Watch
FRIENDS	Lives Through Others Insecure Socially Withdrawn and Remote Critical of Others Holds Back Affection Dislikes Those in Opposition Suspicious of People Antagonistic and Vengeful Unforgiving Full of Contradictions Skeptical of Compliments	Dampens Enthusiasm Stays Uninvolved Is Not Exciting Indifferent to Plans Judges Others Sarcastic and Teasing Resists Change