

- IF YOU WERE EVER ASKED TO EXPLAIN WHY YOUR WORK MAKES A DIFFERENCE WHAT WOULD YOU SAY?
- WOULD YOU RATHER HAVE A DULL JOB WITH GOOD PAY AND SECURITY, OR AN EXCITING JOB WITH LOW PAY AND LITTLE SECURITY, OR BE SELF-EMPLOYED IN A FIELD OF YOUR CHOICE WITH NO SECURITY?
- DO YOU PREFER TO WORK INDOORS OR OUTDOORS?
- HOW MUCH DO YOU LOOK FORWARD TO RETIREMENT?
- HOW MUCH DOES IT BOTHER YOU WHEN YOUR WORK DOESN'T GET DONE?
- ARE YOU MORE LIKELY TO TAKE ON A PROJECT OUT OF A SENSE OF DUTY OR AN OPPORTUNITY FOR RECOGNITION?
- DO YOU TEND TO FEEL GUILTY WHEN NOT BEING PRODUCTIVE?
- DO YOU ENJOY MORE WORKING BY DEADLINES OR CASUALLY AT YOUR OWN PACE?
- HOW ABLE ARE YOU TO WORK WITH PEOPLE WHO HAVE VERY DIFFERENT OPINIONS FROM YOU ON HOW THE JOB SHOULD BE DONE?
- DO YOU EVER STOP OCCASIONALLY AND THINK ABOUT THE VALUE OF WHAT YOU ARE DOING?
- WHEN YOU NEED SOMETHING DONE ARE YOU MOST LIKELY TO DO IT YOURSELF, ASK FOR HELP OR GET SOMEONE ELSE TO DO IT?
- DO YOU GENERALLY TREAT YOUR CO-WORKERS WITH DIGNITY AND RESPECT?
- DO YOU MAKE SURE YOU ARE COMPENSATED FAIRLY FOR YOUR WORK?
- DO YOU WORK TO LIVE OR LIVE TO WORK?
- IF YOU COULD HAVE ANY JOB IN THE WORLD WHAT WOULD YOU PICK?
- HAVE YOU EVER STOPPED TO ASK YOURSELF WHY YOU'RE WORKING AT THE JOB YOU'RE ON?
- IF YOU COULD DEDICATE YOURSELF TO ONE PROFESSION WHAT WOULD IT BE? WOULD YOU STILL PURSUE IT EVEN IF YOU KNEW THERE WAS ONLY A SMALL CHANCE OF SUCCESS?
- WOULD YOU PREFER TO WORK AT HOME, IN AN OFFICE, A FACTORY, A STORE OR ON A FARM?
- WOULD YOU OR HAVE YOU EVER ACCEPT A JOB THAT PAYS A GREAT DEAL MORE, BUT YOU'D ENJOY A LOT LESS?
- IN WHAT WAYS COULD YOU WORK SMARTER INSTEAD OF HARDER AND LONGER?
- WHAT IS A CAREER YOU WOULD REALLY LIKE TO HAVE?
- HOW CAREER-ORIENTATED WOULD YOU SAY YOU ARE?
- WHEN YOUR IDEAS AT WORK ARE REJECTED HOW DO YOU USUALLY HANDLE IT?
- DO YOU TEND TO IMMERSE YOURSELF IN OVERWORKING IN ORDER TO ESCAPE PERSONAL OR HOME PROBLEMS?
- HAVE YOU EVER BEEN FIRED FROM A JOB? WHAT WERE THE CIRCUMSTANCES?
- HAVE YOU EVER BEEN LAID OFF FROM A JOB? WHAT WERE THE CIRCUMSTANCES?
- DO YOU EVER INCLUDE YOUR FAMILY IN YOUR WORK LIFE? IS THERE ANY WAY YOU CAN DO THIS MORE OFTEN?
- DO YOU DO YOUR WORK AS THOUGH YOU HAD TO SIGN YOUR NAME TO IT?
- HAVE YOU FIGURED HOW TO MAKE A LIVING FOR THE REST OF YOUR LIFE?
- WOULD YOU EVER WANT TO OR BE ABLE TO TURN A HOBBY OF YOURS INTO A WAY OF SUPPORTING YOURSELF?
- WOULD YOU LIKE TO RETIRE EARLY?
- HOW RELIABLE A WORKER ARE YOU?
- HOW IMPORTANT IS IT FOR YOU TO BE SUCCESSFUL ON YOUR JOB?
- HOW MUCH ARE YOU LEARNING ON YOUR JOB?
- ARE YOU MORE LIKELY TO PAY CAREFUL ATTENTION TO YOUR WORK OR BE CARELESS AND SLOPPY?
- WHAT IS YOUR GREATEST PRIORITY IN THE AREA OF WORK AND CAREER?
- DO YOU MORE ENJOY WORK THAT IS SIMPLE AND ROUTINE OR COMPLEX AND DIVERSE?
- ARE YOU VERY AMBITIOUS ON THE JOB?
- ARE YOU LIKELY TO VOLUNTEER FOR JOBS THAT ARE UNPLEASANT BUT NECESSARY?
- WOULD YOU EVER COMPROMISE PRINCIPLES FOR A PROMOTION AND SALARY RAISE?
- WHAT COULD YOU DO TO IMPROVE THE WORK PART OF YOUR LIFE?

WORK

BELIEFS

- WHAT ARE SEVERAL THINGS YOU BELIEVE ABOUT WORK?
- DO YOU BELIEVE THAT IN THE WORK WORLD TO GET ALONG, GO ALONG?
- DO YOU BELIEVE THAT WORK IS BY IT'S NATURE ROUTINE, BORING AND DEMEANING?
- DO YOU BELIEVE THAT WHEN IT COMES TO WORK,JUST DO WHAT YOU HAVE TO DO TO GET BY?
- DO YOU BELIEVE THAT YOUR JOB IS WHAT YOU MAKE IT?
- DO YOU BELIEVE THAT THE BEST WAY TO GET A JOB DONE IS TO DELEGATE IT TO THE BEST PERSON OR TO DO IT YOURSELF?
- WHAT BELIEFS DID YOU RECEIVE FROM YOUR MOTHER AND OTHER WOMEN ABOUT WORK?
- WHAT BELIEFS DID YOU RECEIVE FROM YOUR FATHER AND OTHER MEN ABOUT WORK?
- WHAT BELIEFS DID YOU RECEIVE FROM YOUR PERSONAL EXPERIENCES ABOUT WORK?
- WHAT BELIEFS DID YOU RECEIVE FROM YOUR RELIGION ABOUT WORK?
- WHAT BELIEFS DID YOU RECEIVE FROM YOUR PEERS ABOUT WORK?
- DO YOU BELIEVE THAT THERE IS A CORRELATION BETWEEN THE AMOUNT OF MONEY A PERSON IS PAID FOR THEIR WORK AND THE VALUE OF THEIR SERVICE?
- DO YOU BELIEVE THAT PEOPLE WHO WORK ONLY FOR THEIR OWN GAIN OR GLORY ULTIMATELY FEEL UNFULFILLED?
- WHAT DO YOU BELIEVE THE WORLD WOULD BE LIKE IF NO ONE HAD TO WORK?

EXPERIENCES

- HOW YOU CURRENTLY SUPPORT YOURSELF?
- HOW DID YOU ATTAIN THE JOB AND CAREER YOU CURRENTLY HAVE?
- HOW DO YOU FEEL ABOUT YOUR JOB?
- DO YOU WORK LONG HOURS?
- DO YOU GET MORE ENJOYMENT FROM WORK OR LEISURE?
- WHAT ARE YOUR VOCATIONAL, CAREER AND WORK GOALS?
- WOULD YOU SAY YOU ARE HOOKED ON WORK?
- WHAT OTHER WAY OF SUPPORTING YOURSELF WOULD YOU LOVE TO HAVE?
- IS GENERALLY THE ACCOMPLISHMENT OF A TASK OR JOB MORE SATISFYING THAN SHARING DEEPLY WITH ANOTHER PERSON?
- WHAT WAS THE WORST JOB YOU EVER HAD?
- WHAT WAS THE BEST JOB YOU EVER HAD?
- WHAT WOULD YOU SAY UP TO NOW HAS BEEN YOUR FAVORITE JOB?
- WHEN WAS A TIME YOU WERE "ON THE CARPET" AT WORK?
- DO YOU EVER USE WORK AS A SUBSTITUTE FOR LIVING?
- GIVEN A CHOICE WOULD YOU MORE MORE OR LESS OR THE SAME AMOUNT THAT YOU DO NOW?
- IS IT IMPORTANT FOR YOU TO BE PRAISED FOR A JOB WELL DONE?
- WOULD YOU PREFER TO WORK-DAYS, NIGHTS, OR MIDNIGHT SHIFT?
- IF YOU HAD TO CHOOSE-WHAT IS MORE IMPORTANT TO YOU: TO HAVE EXCITEMENT AND HAPPINESS IN YOUR PERSONAL LIFE OR SUCCESS IN YOUR PROFESSIONAL LIFE?
- WOULD YOU PREFER TO WORK FOR SOMEONE ELSE OR BE YOUR OWN BOSS?
- DO YOU PREFER TO WORK WITH PEOPLE, NUMBERS AND INFORMATION , MACHINES,OR NATURE?
- HOW EASILY DO YOU GET AND HOLD JOBS?
- WOULD YOU PREFER ALONE, WITH A PARTNER OR AS PART OF A TEAM?
- DO YOU GET YOUR GREATEST PERSONAL SATISFACTION IN LIFE FROM YOUR JOB?
- DO YOU TEND TO LIKE OR DISLIKE THE PEOPLE YOU WORK WITH?
- WHAT IS MOST IMPORTANT TO YOU WHEN CHOOSING A CAREER? PERSONAL FULFILLMENT?, SALARY?, BENEFITS?, QUALITY OF LIFE?, PRESTIGE?, HUMAN SERVICE OPPORTUNITY?, IMPACT ON YOUR FAMILY?, LOCATION?, DEGREE OF CHALLENGE?, ADVANCEMENT OPPORTUNITY? RETIREMENT PACKAGE?, AMOUNT OF INDEPENDENCE?, POWER?, OPPORTUNITY TO DEVELOP AND USE YOUR TALENTS?