

## **NETWORKING LIST**

### **PEOPLE WHOM YOU KNOW**

<b>FRIENDS</b>	<b>CO-WORKERS</b>	<b>RELATIVES</b>
<b>NEIGHBORS</b>	<b>CHURCH</b>	<b>DOCTORS/DENTISTS</b>
<b>CLUBS</b>	<b>SALESPEOPLE</b>	<b>SPORTS/LEAGUES</b>
<b>BANKERS</b>	<b>HAIRDRESSERS</b>	<b>COMMUNITY CONTACTS</b>