THE KEIRSEY TEMPERAMENT SORTER

Take this quiz to find out what your personality is. If you want to know the personalities in your group, give the Keirsey Temperament Sorter verbally. The test is based on the Myers-Briggs Type Indicator. To order copies of this test for your group at 20 cents each, write to Prometheus Nemesis Books, Box 2748, Del Mar, CA 92014.

- 1. At a party do you
- (a) interact with many, including strangers
- (b) interact with a few, known to you
- 2. Are you more
- (a) realistic than speculative
- (b) speculative than realistic
- 3. Is it worse to
- (a) have your "head in the clouds"
- (b) be "in a rut"
- 4. Are you more impressed by
- (a) principles
- (b) emotions
- 5. Are you more drawn toward the
- (a) convincing
- 6. Do you prefer to work
- (a) to deadlines
- (b) just "whenever"
- 7. Do you tend to choose
- (a) rather carefully
- (b) somewhat impulsively
- 8. At parties do you
- (a) stay late, with increasing energy
- (b) leave early, with decreased energy
- 9. Are you more attracted to
- (a) sensible people
- (b) imaginative people
- 10. Are you more interested in
 - (a) what is actual
- (b) what is possible
- 11. In judging others are you more swayed by
 - (a) laws than circumstances
 - (b) circumstances than laws
- 12. In approaching others is your inclination to be somewhat
- (a) objective
- (b) personal
- 13. Are you more
 - (a) punctual
- (b) leisurely
- 14. Does it bother you more having things
 - (a) incomplete
- (b) completed
- 15. In your social groups do you
 - (a) keep abreast of others' happenings
 - (b) get behind on the news
- 16. In doing ordinary things are you more likely to
- (a) do it the usual way (b) do it your own way
- (a) firm than gentle

- · 17. Writers should (a) "say what they mean and mean what they say"
 - (b) express things more by use of analogy
- 18. Which appeals to you more:
 - (a) consistency of thought
 - (b) harmonious human relationships
- 19. Are you more comfortable in making
 - (a) logical judgments
- (b) value judgments
- 20. Do you want things
 - (a) settled and decided
- (b) unsettled and undecided
- 21. Would you say you are more
 - (a) serious and determined (b) easy-going
- 22. In phoning do you
 - (a) rarely question that it will all be said
 - (b) rehearse what you'll say
- - (a) "speak for themselves" (b) illustrate principles
- 24. Are visionaries
 - (a) somewhat annoying (b) rather fascinating
- 25. Are you more often

 - (a) a cool-headed person (b) a warm-hearted person
- 26. Is it worse to be
- 27. Should one usually let events occur
 - (a) by careful selection and choice
 - (b) randomly and by chance
- 28. Do you feel better about
- (a) having purchased
- (b) having the option to buy
- 29. In company do you

 - (a) initiate conversation (b) wait to be approached
- 30. Common sense is
 - (a) rarely questionable
- (b) frequently questionable
- 31. Children often do not
 - (a) make themselves useful enough
- (b) exercise their fantasy enough 32. In making decisions do you feel more comfortable
 - (a) standards
- (b) feelings
- 33. Are you more
- (b) gentle than firm

- 34. Which is more admirable:
 - (a) the ability to organize and be methodical
 - (b) the ability to adapt and make do
- 35. Do you put more value on the
 - (a) definite
- 36. Does new and non-routine interaction with others

(b) open-ended

- (a) stimulate and energize you
- (b) tax your reserves
- 37. Are you more frequently
 - (a) a practical sort of person
 - (b) a fanciful sort of person
- 38. Are you the more likely to
 - (a) see how others are useful
 - (b) see how others see
- 39. Which is more satisfying:
- (a) to discuss an issue thoroughly (b) to arrive at agreement on an issue
- 40. Which rules you more:
 - (a) your head
- (b) your heart
- 41. Are you more comfortable with work that is (a) contracted (b) done on a casual basis
- 42. Do you tend to look for
- (a) the orderly
- (b) whatever turns up
- 43. Do you prefer
- (a) many friends with brief contact
- (b) a few friends with more lengthy contact
- 44. Do you go more by
 - (a) facts
- (b) principles
- 45. Are you more interested in
 - (a) production and distribution
 - (b) design and research
- 46. Which is more of a compliment:
 - (a) "There is a very logical person."
 - (b) "There is a very sentimental person."
- 47. Do you value in yourself more that you are (b) devoted
- 48. Do you more often prefer the
- (a) final and unalterable statement (b) tentative and preliminary statement
- 49. Are you more comfortable
- (a) after a decision
- (b) before a decision
- (a) speak easily and at length with strangers (b) find little to say to strangers
- 51. Are you more likely to trust your (a) experience
 - (b) hunch

- 52. Do you feel
 - (a) more practical than ingenious
- (b) more ingenious than practical
- 53. Which person is more to be complimented: one of
- (b) strong feeling
- 54. Are you inclined more to be
 - (a) fair-minded
- (b) sympathetic
- 55. Is it preferable mostly to
- (a) make sure things are arranged
- (b) just let things happen
- 56. In relationships should most things be
- (a) renegotiable (b) random and circumstantial
- 57. When the phone rings do you
 - (a) hasten to get to it first
 - (b) hope someone else will answer
- 58. Do you prize more in yourself (a) a strong sense of reality (b) a vivid imagination
- 59. Are you drawn more to
 - (b) overtones

(b) soft-hearted

(b) somewhat reserved

(b) the more figurative

(b) strength of compassion

(b) unplanned event

- 60. Which seems the greater error: (a) to be too passionate (b) to be too objective
- 61. Do you see yourself as basically (a) hard-headed
- 62. Which situation appeals to you more:
- (a) the structured and scheduled
- (b) the unstructured and unscheduled
- 63. Are you a person that is more (a) routinized than whimsical
- (b) whimsical than routinized
- 64. Are you more inclined to be
- (a) easy to approach
- 65. In writings do you prefer (a) the more literal
- 66. Is it harder for you to
- (a) identify with others (b) utilize others
- 67. Which do you wish more for yourself:
- (a) clarity of reason
- (a) being indiscriminate (b) being critical

68. Which is the greater fault:

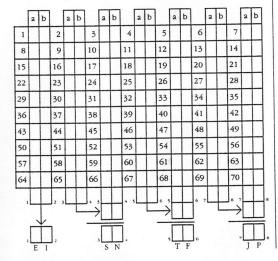
- 69. Do you prefer the
- (a) planned event
- (a) deliberate than spontaneous

70. Do you tend to be more

(b) spontaneous than deliberate

ANSWER SHEET

Enter a check for each answer in the column for a or b.



DIRECTIONS FOR SCORING

- 1. Add down so that the total number of "a" answers is written in the box at the bottom of each column. Do the same for the "b" answers you have checked. Each of the 14 boxes should have a number in it.
- 2. Transfer the number in box #1 of the answer sheet to box #1 below the answer sheet. Do this for box #2 as well. Note, however, that you have two numbers for boxes 3 through 8. Bring down the first number for each box beneath the second, as indicated by the arrows. Now add all the pairs of numbers and enter the total in the boxes below the answer sheet, so each box has only one number.
- 3. Now you have four pairs of numbers. Circle the letter below the larger number of each pair. If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

Reprinted with permission from Please Understand Me by David Keirsey and Marilyn Bates, copyright © 1978. Distributed by Prometheus Nemesis Book Co., Box 2748, Del Mar, CA 92014.

You Can Spread the Good Word with Badge-A-Minit



Spread the good word for all to see by displaying inspirational messages or pictures on but tons. Any slogan, drawing or photo can be made into a button. You can customize them for your church or youth group, or sell colorfully designed buttons as a fundraiser. Badge-A-

Minit makes button making fast and Minit makes button making fast and easy, everyone will want to get involved!
Send today for a FREE 48 page

color catalog and idea book or order a Badge-A-Minit Starter Kit for

Badge-A-Minit, Dept. GP-588, 348 North 30th Rd., Box 800, LaSalle, IL 61301 Phone (815) 224-2090 Send me your FREE 48 page catalog and idea book.

Rush me a Starter Kit. I am enclosing \$26.95 plus \$1.75 shipping (IL residents add \$1.68 tax)

☐ VISA ☐ MasterCard Credit Card

MONEY BACK GUARANTEE

TWO CHRISTIANO BROTHERS FILMS THAT YOU CAN USE!



THE PRETENDER

A tremendous vouth film!

A worldly high school guy pretends to be a Christian so that he can start dating an unsuspecting Christian girl.

film rental: \$48 16mm color 39 min



A creative film for evangelism outreach!

An agnostic man travels back in time to discover the truth about Christ.

16mm color 26 min film rental: \$39

free discussion quide included with each film

RECOMMENDED BY THESE FILM LIBRARIES. CALL YOUR NEAREST ONE TODAY!

Arizona
CHURCH FILMS and
CHRISTIAN RESOURCES Phoenix 955-8910 800-352-7959 in AZ 800-528-3646 outside AZ

California
CHURCH FILMS and
AUDIO VISUALS
San Diego (619) 464-7025
800-759-FILM Nationwide CHRISTIAN FILMS LaHabra (213) 691-0967 or (714) 871-5670 800-336-FILM in CA

GOSPEL WITNESS FILMS Atlanta 885-1017 800-282-1086 in GA 800-241-1755 outside GA

MOODY FILM RENTAL 800-428-7001 Nationwid

MID AMERICA FILMS
Des Moines area 279-9679
800-362-2143 in IA
800-247-2264 Nationwide LEWIS FILM SERVICE Wichita (316) 263-6991 800-362-0040 in KS

Michigan MILLER FILM LIBRARY Muskegon (616) 755-6338 800-421-0813 Nationwide GOSPEL THRU FILMS Minneapolis 545-5344 Minneapolis 545-5344 800-752-4249 in MN 800-328-4815 Nationwide

Okiahoma GOSPEL OUTREACH FILMS Tulsa 582-6203 800-284-FILM Nationwide

CHRISTIAN SUPPLY MEDIA SERVICES REEL TO REAL LIFE FILMS

Call toll-free collect in PA 800-543-3456 Nationwide

7exas RAINBOW FILM MINISTRIES Houston (713) 861-1390 800-777-8177 Nationwide MINISTRY RESOURCE LIBRARY San Antonio (512) 736-4408 800-242-6191 Nationwide

PERSONALITY PATTERNS

These word lists further describe each personality pattern. Although some personality patterns aren't as common as others, most likely you'll find a group member who has that personality pattern. Use these lists to remind yourself of your group members' needs.

E (75% of population) versus **I** (25% of population) Territoriality

Sociability Interaction External Breadth Extensive

Experience

Perspiration

Past

Realistic

Actual

Multiplicity of relationships Expenditure of energies Interest in external events

Interest in internal reaction \$ (75% of population) versus N (25% of population)

Concentration

Limited relationships

Conservation of energies

Internal

Intensive

Depth

Down-to-earth Hility Fact Practicality Sensible

Head-in-clouds Hunches Fantasy Future Fiction Speculative Ingenuity Inspiration Imaginative Possible

T (50% of population) versus F (50% of population)

Objective Principles Categories Standards Policy Laws Critique Analysis Criterion Allocation Firmness Impersonal

Subjective Values

Good or bad Social values Appreciate Intimacy Sympathy Persuasion Personal Devotion Extenuating circumstances

J (50% of population) versus P (50% of population)

Decided Fixed Plan ahead Run one's life Closure Decision-making Planned Completed Decisive Wrap it up Urgency

Pending Gather more data Flexible Adapt as you go Let it happen Open options Treasure hunting Open-ended Emergent Tentative Something will turn up There's plenty of time

What deadline?



Reprinted with permission from Please Understand Me by David Keirsey and Marilyn Bates, copyright © 1978. Distributed by Prometheus Nemesis Book Co., Box 2748, Del Mar, CA 92014.

How to Use the Article UNDERSTANDING **PERSONALITIES**

• Matchmaking-After group members have each taken the test on pages 18 and 19, have kids and adults match up with others with the same personality type. Have them discuss discoveries and surprises. Then ask: What do you like about your personality? What would you like to change?

Next, have each person find a partner with a different personality type. Print the "Personality Patterns" words on newsprint. Have partners tell which words they agree describe them, and why.

Then have partners "exchange" personality types. Make up "typical" youth group situations such as someone's always talking during serious Bible studies, or a new clique has formed. Have kids each react to the situations with their partner's personality type. Talk about how it feels to be in someone else's "shoes." Discuss what they learn about understanding and accepting people for who they are.

• Bible personalities—Choose 10 Bible people and guess which personality types you think they portray. Discuss how God uses all different kinds of people to carry out his ministry.

Study Matthew 7:1-5; Romans 12:4-8; 1 Corinthians 12; Galatians 6:2-5; Ephesians 1:6-14; 4:15-16. Discuss these passages in light of personality differences.

• Adult training-Do the personality test with adult volunteers. Discuss which personality types you need to round out your team. List each group member and which adult personality would relate best with that person.

• Digging deeper-Order copies of Please Understand Me (\$9.95, Prometheus Nemesis Book Co., Box 2748, Del Mar, CA 92014) for adult leaders to better understand themselves and kids.

= 11 11 11 11 11 11 11 11 11